

## **Michel François Clerin, *Chairman***

### **Plutus Capital International LLC**

93, Avenue Molière, Suite 4 \* B-1190, Brussels, Belgium

65 East India Row, Suite39D \* Boston, MA 02110

6442 Platt Avenue, Suite 1340 \* West Hills, CA 91307

Email: michel.clerin@plutuscapitalintl.com

Tel: +32 497 46 52 23

Former Managing Director of Bank of America, Merrill Lynch, Bankers Trust. Economic Advisor to the Moroccan Minister of Energy and Mining; Counselor to the Egyptian Ministry of Privatization; Expert for the European Commission and USAID; Advice-giver to the Ministry of Non-Ferrous Metals of China. Analyst for the Ministry of Energy of Russia.

## **PROFESSIONAL EXPERIENCE**

**PLUTUS CAPITAL INTERNATIONAL, LLC**, Boston, MA (USA)

### ***Chairman***

Plutus Capital is an investment bank boutique and corporate financial advisory firm specializing in equity financing for private and public micro-cap companies (market capitalization less than \$300 million).

Plutus Capital's industry expertise includes financial services, Fintech, BioTech, BioPharma, renewable energy, digital transformation and real estate. Plutus Capital and its predecessor companies have been the lead investment bankers in the equity financings of over 70 public and private micro-cap and small-cap companies (and projects), successfully completing private equity placements totaling over \$2.2 billion during the last 20+ years. Plutus Capital's advisory services include corporate finance, M&A, reverse mergers, and private equity placements.

**DIPLOMATIC WORLD**, Brussels, Belgium

### ***Economist and Editor***

Diplomatic World is an international economic, business, and art events publication.

**FINANCIERE EOS**, Paris, France

### ***Board Member***

Financière EOS is a French hospitality company. It is involved in hotel mergers and acquisitions and restructuring of hotels. It advises a Kuwaiti family in their investments in hotels in France.

## **EUROPEAN COMMISSION**

### ***Economic Consultant***

China-Xian: Set-up of a JV Guarantee Fund: European Investment Fund & China Enterprise.

Algeria: European Commission contract: restructuring of an Algerian investment bank.

Tunisia: European Investment Fund contract: set up of a Venture Capital Fund.

Serbia: European Commission contract: Strategic Advisor the Ministry of Privatization.

London: Earthport LLC: Funds Transfer copy £10 million equity private placement.

## **United States Agency for International Development: MINISTRY OF PRIVATIZATION, Cairo, Egypt**

### ***Senior Investment Banker***

Implemented the process of preparing 12 Egyptian companies for Privatization (valuations, information memoranda, bid documents, tender, sales contracts).

Roadshows to targeted Strategic Investors in Turkey, Kuwait, Abu Dhabi, Dubai, Qatar, and Bahrain.

## **EUROPEAN Commission (EU), Casablanca, Morocco**

### ***Project Coordinator for a \$150 million SME's Development Program***

Formation of a Venture Capital Fund with the European Investment Bank.

Set-up of a Guarantee Fund: a JV between the European Investment Fund and Moroccan Banks.

Provided access to medium-term bank financing for SMEs through the creation of an Industrial Bank.

Restructuring an existing \$40 million credit facility for SMEs in the Northern Morocco Region.

Advisor to the Minister of Energy and Mining.

## **FLORIDIENNE, PARIBAS Group, Hong-Kong, China.**

### ***CEO of the Chinese operation***

\$10 million World Bank financing of an agro-food factory in the province of Guangxi (China).

Advisor to Chinese Ministry of Non-Ferrous Metals: Pre-Merger with a Cadmium factory in Hunan.

Joint Venture Negotiations with a Beijing-based biotech food laboratory.

Merger Advisor between a Belgium snooker ball factory and a Taiwan Snooker ball company.

## **BANKERS TRUST COMPANY (now Deutsche Bank), London, Houston, Moscow (Russia)**

### ***Energy Department Managing Director***

Supervision of a \$4 billion European Credit and Equity Energy Portfolio.

Advisor to the Ministry of Energy of Russia for a new Oil & Gas transfer platform.

Build Operate Transfer project finance for a 400,000 tons/year polyethylene factory in Tobolsk - Russia.

Treasury administration of two Energy Eastern European companies.

**MERRILL LYNCH, LTD**, London; New York

**Investment Banking Department; Managing Director**

M&A, IPOs, and ADRs for companies based in Switzerland, Belgium, Luxembourg, Portugal, Monaco.

Advisor to the Treasury of the Ministry of Finance of Belgium (MTN program & currency derivatives).

Advisor to Petrofina in the pre-negotiations of the sale of Fina Inc. (Houston).

\$300m sale and leaseback of railway equipment from the Belgium railway company to IKEA.

Arranged many Medium-Term Notes (MTN) and Commercial Papers (CP) programs.

**GULF CONSULTANTS LTD (DUBAI): JV WITH CHARTERHOUSE BANK (UK),**

Operated in Abu Dhabi, Kuwait, Qatar, Saudi Arabia

**General Manager**

Feasibility studies and arranged financing for Kuwaiti and Saudi Arabian firms with the Industrial Bank

of Kuwait, the Arab Guarantee Corporation, the Arab Fund, and the Saudi Investment Bank.

Advised Kuwait AL Amar Investment Corporation on Hotels projects in Belgium and France.

Secured four (\$100m - \$250m) building contracts for Belgium, French, and German companies.

**BANK OF AMERICA**, San Francisco, London, Kuwait

**Deputy General Manager**

San Francisco: Credit Department.

London: Foreign Exchange & Treasury Advisor to Multinational British companies.

Kuwait: Deputy General Manager of the Investment Brokerage. The Financial Group of Kuwait.

**LANGUAGES**

English, French, Dutch, and Spanish

**EDUCATION**

The University of Chicago (USA) - **Master of Business Administration**

University of Louvain, Belgium – **Assistant Professor in the Economics Faculty**

University of Louvain, Belgium - **BSc**